### contents

| 02   |
|--|
| Company Information  |
| 03   |
| Directors' Review  |
| 04   |
| Condensed Interim Balance Sheet                                  |
| 05   |
| Condensed Interim Profit and Loss Account (Un-audited)           |
| 06   |
| Condensed Interim Statement of Comprehensive Income (Un-audited) |
| 07   |
| Condensed Interim Cash Flow Statement (Un-audited)               |
| 08   |
| Condensed Interim Statement of Chages in Equity (Un-audited)     |
| 09   |
| Notes to the Condensed Interim Financial Statements (Un-audited) |

## company information

#### Board of Directors

| Mr. Mahmood Faruque                | Chairman        |
|------------------------------------|-----------------|
| Mr. Aslam Faruque                  | Chief Executive |
| Mr. Mohammed Faruque               | Director        |
| Mr. Akbarali Pesnani               | Director        |
| Mr. Arif Faruque                   | Director        |
| Mr. Tariq Faruque                  | Director        |
| Mr. Maqbool H. H. Rahimtoola (NIT) | Director        |
| Mr. Muhammad Iqbal Hussain (NIT)   | Director        |
| Mr. Taufique Habib                 | Director        |

#### Audit Committee

| Mr. Akbarali Pesnani        | Chairman |
|-----------------------------|----------|
| Mr. Arif Faruque            | Member   |
| Mr. Tariq Faruque           | Member   |
| Mr. Magbool H.H. Rahimtoola | Member   |

| Executive Director &<br>Chief Financial Officer  | Bankers<br>Allied Bank Ltd. |
|--|-----------------------------|
| Mr. Wasif Khalid  Executive Director & Company Secretary Mr. Abid A. Vazir  Auditors  Hyder Bhimji & Co. | Bank Alfalah Ltd.           |
|  | Bank Al Habib Ltd.          |
|  | Habib Bank Ltd.             |
|  | MCB Bank Ltd.               |
|  | Meezan Bank Ltd.            |
| Chartered Accountants  | National Bank of Po         |
| Legal Advisor  | NIB Bank Ltd.               |
| K.M.S. Law Associates  | Soneri Bank Ltd.            |
| Share Registrar  | United Bank Ltd.            |
|  |                             |

Share Registrar Central Depository Company of Pakistan Limited CDC House, 99 - B, Block - B, S.M.C.H.S. Main Shahrah-e-Faisal, Karachi-74400.

Registered Office Modern Motors House Beaumont Road Karachi - 75530.

Factory Post Office Jamrao District Mirpurkhas Sindh

Bank of Pakistan

#### directors' review

The Board of Directors presents the un-audited financial results of the Company for the nine months ended June 30, 2012.

#### **Production & Sales**

Widespread rains and consequently floods in Sindh region delayed the start of the crushing season as a result of which the plant could only operate for 96 days this season compared to 144 days last season. Despite decline in the number of crushing days, the Company was able to crush 467,734 metric tons of sugarcane to produce 47,566 metric tons of sugar compared to 509,204 metric tons of sugarcane crushed during the corresponding period last year to produce 52,993 metric tons sugar. This was made possible because of capacity enhancement carried out by the Company this season. Last year, the Company also produced 3,688 metric tons of sugar from imported raw sugar, which was not the case this year. However, unlike Sindh, there was a bumper crop in Punjab, which had an impact on the Sindh market.

Heavy rains and floods also had a toll on the sucrose recovery as it dropped to 10.17% as against 10.41% at the same time last year. Production of molasses remained 24,500 metric tons as against 26,350 metric tons last year. During the period under review, the Company sold 27,246 metric tons of sugar as against 38,235 metric tons at the same time last year.

#### **Financial Performance**

During the nine months under review, there was 41% decline in the sales turnover of the Company from the corresponding period last year. The main reason for lower turnover was 29% decline in sugar sales together with sharp drop in its sales price during the period due to supply glut in the market. For the season 2011/12, Sind Government fixed the price of sugarcane at PKR 154 per maund, an increase of 21% over last year. On the back of an impressive performance of its associate company during the period under review, the Company accounted for its one-third share of profit in Unicol Limited amounting to Rs. 96.21 million and adjusted its investment in the associate by the same amount. After taking into consideration various expenses and government taxes, the Company was able to make an after tax profit of Rs. 104.08 million for the nine months under review.

|                                     | June 30, 2012 | June 30, 2011 |
|-------------------------------------|---------------|---------------|
|                                     | (Rs. in       | million)      |
| Net sales                           | 1,421.75      | 2,425.70      |
| Cost of sales                       | (1,235.81)    | (2,034.74)    |
| Gross profit                        | 185.94        | 390.96        |
| Other income                        | 4.92          | 3.52          |
| Share of profit in an associate     | 96.21         | 41.05         |
| Other expenses & taxes              | (182.99)      | (217.79)      |
| Net profit                          | 104.08        | 217.74        |
| Earnings per share - basic (Rupees) | 10.73         | 22.45         |

#### Acknowledgment

The management of the Company would like to thank all the financial institutions, individuals, staff members and shareholders who have been associated with the Company for their continued support and cooperation.

On behalf of the Board of Directors

AKBARALI PESNANI Chairman of meeting

Karachi: July 26, 2012

# MIRPURKHAS S

### condensed interim balance sheet

| as at june 30, 2012                     |      |                               |                           |
|---|------|-------------------------------|---------------------------|
|   | Note | June 30, 2012<br>(Un-audited) | Sep.30, 2011<br>(Audited) |
|   |      | (Rupees                       | in '000)                  |
| ASSETS                                  |      |                               | ·                         |
| NON-CURRENT ASSETS                      |      |                               |                           |
| Property, plant and equipment           | 5    | 1,144,463                     | 963,153                   |
| Intangible asset                        | 6    | 3,942                         | 4,767                     |
| Long-term investment                    | 7    | 304,719                       | 218,903                   |
| Long-term deposits                      |      | 732                           | 732                       |
|   |      | 1,453,856                     | 1,187,555                 |
| CURRENT ASSETS                          |      |                               |                           |
| Stores, spare parts and loose tools     |      | 143,867                       | 151,795                   |
| Stock-in-trade                          |      | 1,653,929                     | 886,781                   |
| Trade debts                             |      | 16,740                        | 13,481                    |
| Loans and advances                      |      | 66,867                        | 112,852                   |
| Short-term prepayments                  |      | 7,937                         | 1,251                     |
| Other receivables                       |      | 33,562                        | 26,062                    |
| Short-term investments                  |      | 126,135                       | 58,180                    |
| Taxation - net                          |      | 1,137                         | 1,059                     |
| Cash and bank balances                  |      | 13,064                        | 15,651                    |
|   |      | 2,063,238                     | 1,267,112                 |
| TOTAL ASSETS                            |      | 3,517,094                     | 2,454,667                 |
| EQUITY AND LIABILITIES                  |      |                               |                           |
| SHARE CAPITAL AND RESERVES              |      |                               |                           |
| Share capital                           | 8    | 96,982                        | 84,332                    |
| Reserves                                |      | 562,321                       | 411,367                   |
|   |      | 659,303                       | 495,699                   |
| SURPLUS ON REVALUATION OF FIXED ASSETS  |      | 173,056                       | 173,056                   |
| NON-CURRENT LIABILITIES                 |      |                               |                           |
| Long-term financings                    |      | 292,223                       | 344,445                   |
| Deferred liabilities                    |      | 254,226                       | 251,887                   |
|   |      | 546,449                       | 596,332                   |
| CURRENT LIABILITIES                     |      |                               |                           |
| Trade and other payables                |      | 1,247,473                     | 637,795                   |
| Accrued mark-up                         |      | 37,913                        | 32,309                    |
| Short-term borrowings                   | 9    | 778,456                       | 475,032                   |
| Current portion of long-term financings |      | 74,444                        | 44,444                    |
| CONTINGENCIES AND COMMITMENTS           | 10   | 2,138,286                     | 1,189,580                 |
| CONTINUE AND COMMITMENTS                | 10   |                               |                           |
| TOTAL EQUITY AND LIABILITIES            |      | 3,517,094                     | 2,454,667                 |

The annexed notes form an integral part of these condensed interim financial statements.

ASLAM FARUQUE Chief Executive TARIQ FARUQUE

### condensed interim profit and loss account (un-audited)

| for the period ended june 30, 2012  |      | •                   | •                    |                     |                      |  |
|-------------------------------------|------|---------------------|----------------------|---------------------|----------------------|--|
| for the period ended Julie 30, 2012 |      | Period              | ended                | Quarter ended       |                      |  |
|                                     | Note | June 30, 2012       | June 30, 2011        | June 30, 2012       | June 30, 2011        |  |
|                                     |      |                     | (Rupees              | in '000) —          |                      |  |
| Turnover - net                      | 12   | 1,421,745           | 2,425,701            | 422,328             | 1,199,860            |  |
| Cost of sales                       | 13   | (1,235,809)         | (2,034,736)          | (361,546)           | (976,830)            |  |
| Gross profit                        |      | 185,936             | 390,965              | 60,782              | 223,030              |  |
| Distribution cost                   |      | (5,343)             | (3,818)              | (2,224)             | (1,743)              |  |
| Administrative expenses             |      | (54,129)            | (62,300)             | (19,604)            | (18,849)             |  |
| Other operating expenses            |      | (2,305)<br>(61,777) | (15,528)<br>(81,646) | 337<br>(21,491)     | (10,960)<br>(31,552) |  |
| Other operating income              |      | 4,917               | 3,518                | 1,279               | 130                  |  |
| Operating profit                    |      | 129,076             | 312,837              | 40,570              | 191,608              |  |
| Finance cost                        |      | (104,562)           | (108,971)            | (46,515)<br>(5,945) | (44,413)<br>147,195  |  |
| Share of profit in an associate     |      | 96,211              | 41,045               | 62,745              | 11,677               |  |
| Profit before taxation              |      | 120,725             | 244,911              | 56,800              | 158,872              |  |
| <b>Taxation</b> Current             |      | (16,643)            | (27,173)             | (4,675)             | (6,677)              |  |
| Profit after taxation               |      | 104,082             | 217,738              | 52,125              | 152,195              |  |
| Earnings per share - basic (Rupees) | 14   | 10.73               | (Re-stated)<br>22.45 | 5.37                | (Re-stated)<br>15.69 |  |

The annexed notes form an integral part of these condensed interim financial statements.

ASLAM FARUQUE Chief Executive

TARIQ FARUQUI

# condensed interim statement of comprehensive income (un-audited) for the period ended $\,$ june 30, 2012

|   | Period             | d ended       | Quarter ended |               |  |
|---|--------------------|---------------|---------------|---------------|--|
|   | June 30, 2012      | June 30, 2011 | June 30, 2012 | June 30, 2011 |  |
|   | (Rupees in '000) — |               |               |               |  |
| Profit after taxation                                     | 104,082            | 217,738       | 52,125        | 152,195       |  |
| Fair value gain / (loss) on available-for-sale securities | 67,955             | 83            | 32,958        | (2,915)       |  |
| Total comprehensive income for the period                 | 172,037            | 217,821       | 85,083        | 149,280       |  |

The annexed notes form an integral part of these condensed interim financial statements.

ASLAM FARUQUE Chief Executive

TARIQ FARUQUE Director

|   | Note | June. 30, 2012 | June. 30, 2011 |
|---|------|----------------|----------------|
|   |      | (Rupees        | in '000)       |
| CASH FLOWS FROM OPERATING ACTIVITIES                        |      |                |                |
| Profit before taxation                                      |      | 120,725        | 244,911        |
| Adjustments for :   |      | ŕ              | ,              |
| Depreciation  |      | 37,411         | 28,953         |
| Amortization  |      | 825            | 458            |
| Dividend income from a related party                        |      | (2,137)        | (810)          |
| Share of profit in an associate                             |      | (96,211)       | (41,045)       |
| Gain on disposal of operating property, plant and equipment |      | (777)          | (443)          |
| Finance cost  |      | 104,562        | 108,971        |
|   |      | 43,673         | 96,084         |
| Operating profit before working capital changes             |      | 164,398        | 340,995        |
| (Increase) / decrease in current assets                     |      |                |                |
| Stores, spare parts and loose tools                         |      | 7,928          | (21,310)       |
| Stock-in-trade  |      | (767,148)      | (1,000,115)    |
| Trade debts   |      | (3,259)        | (54,890)       |
| Loans and advances  |      | 45,985         | (25,826)       |
| Short-term prepayments                                      |      | (6,686)        | (1,460)        |
| Other receivables   |      | (7,500)        | (18,847)       |
|   |      | (730,680)      | (1,122,448)    |
| Increase in current liabilities                             |      |                |                |
| Trade and other payables                                    |      | 609,486        | 201,665        |
| Short-term borrowings                                       |      | 303,424        | 861,927        |
| Cash generated from operations                              |      | 912,910        | 1,063,592      |
| Cash generated from operations                              |      | 340,028        | 282,139        |
| Income tax paid - net                                       |      | (16,721)       | (32,941)       |
| Increase in deferred liabilities                            |      | 2,339          | 2,545          |
|   |      | (14,382)       | (30,396)       |
| et cash generated from operating activities                 |      | 332,246        | 251,743        |
| ASH FLOWS FROM INVESTING ACTIVITIES                         |      |                |                |
| Additions to property, plant and equipment                  |      | (219,289)      | (140,138)      |
| Capital work in progress during the period                  |      | (646)          | - 1            |
| Intangible asset acquired                                   |      | - '            | (3,300)        |
| Sale proceeds of operating property, plant and equipment    |      | 1,991          | 2,626          |
| Long-term investments                                       | 7    | 10,395         | · -            |
| Short-term investments                                      |      |                | (14,632)       |
| Dividend received from a related party                      |      | 2,137          | 810            |
| let cash used in investing activities                       |      | (205,412)      | (154,634)      |
| ASH FLOWS FROM FINANCING ACTIVITIES                         |      |                |                |
| Finance cost paid   |      | (98,958)       | (72,800)       |
| Long-term financings-net                                    |      | (22,222)       | (22,222)       |
| Payment of dividend   |      | (8,241)        | (10,096)       |
| let cash used in financina activities                       |      | (129,421)      | (105,118)      |
| Net decrease in cash and cash equivalents                   |      | (2,587)        | (8,009)        |
| ash and cash equivalents at the beginning of the period     |      | 15,651         | (8,009)        |
| ash and cash equivalents at the beginning of the period     |      | 13,064         | 23,143         |
| Jash and cash equivalents at the end of the period          |      | 13,004         | 23,143         |

The annexed notes form an integral part of these condensed interim financial statements.

ASLAM FARUQUE Chief Executive

TARIQ FARUQUE Director

# condensed interim statement of changes in equity (un-audited) for the period ended june 30, 2012

|   | Reserves  |                     |                               |  |          |          |
|---|---|---------------------|-------------------------------|--|----------|----------|
|   | Issued<br>subscribed<br>and<br>paid-up<br>capital | General<br>reserves | Unapp-<br>ropriated<br>profit | Fair value gain / (loss) on available -for-sale securities | Total    | Total    |
|   |   |                     | (Rupees                       | in '000)   |          |          |
| Balance as at October 01, 2010  | 70,277  | 34,250              | 231,299                       | 45,769   | 311,318  | 381,595  |
| Total comprehensive income for the period                                   | -   | -                   | 217,738                       | 83   | 217,821  | 217,821  |
| Cash dividend for the year ended Sep. 30, 2010<br>@ Rs.1.50 per share (15%) | -   | -                   | (10,542)                      | -  | (10,542) | (10,542) |
| Issue of bonus shares @ 20%<br>i.e 02 shares for every 10 shares held       | 14,055  | -                   | (14,055)                      | -  | (14,055) | -        |
| Balance as at June 30, 2011   | 84,332  | 34,250              | 424,440                       | 45,852   | 504,542  | 588,874  |
| Balance as at October 01, 2011  | 84,332  | 34,250              | 344,416                       | 32,701   | 411,367  | 495,699  |
| Total comprehensive income for the period                                   | -   | -                   | 104,082                       | 67,955   | 172,037  | 172,037  |
| Cash dividend for the year ended Sep. 30, 2011<br>@ Re.1 per share (10%)    | -   | -                   | (8,433)                       | -  | (8,433)  | (8,433)  |
| Issue of bonus shares @ 15%<br>i.e 1.50 shares for every 10 shares held     | 12,650  | -                   | (12,650)                      | -  | (12,650) | -        |
| Balance as at June 30, 2012   | 96,982  | 34,250              | 427,415                       | 100,656  | 562,321  | 659,303  |

The annexed notes form an integral part of these condensed interim financial statements.

ASLAM FARUQUE Chief Executive

TARIQ FARUQUE
Director

08

### Notes to the condensed interim financial statements (un-audited)

for the period ended june 30, 2012

#### 1. STATUS AND NATURE OF THE BUSINESS

The Company was incorporated in Pakistan on May 27, 1964 as a public limited company and its shares are quoted on Karachi Stock Exchange. Principal activity of the Company is manufacturing and selling sugar. The registered office of the Company is situated at Modern Motors House, Beaumont Road, Karachi.

#### 2. BASIS OF PRESENTATION

These condensed interim financial statements are un-audited and are being submitted to the shareholders in accordance with Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting", as applicable in Pakistan. These condensed interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended September 30, 2011.

#### 3. ACCOUNTING POLICIES

These condensed interim financial statements have been prepared using the same accounting policies which were applied in the preparation of the annual financial statements of the Company for the year ended September 30, 2011.

#### 4. TAXATION

#### a) Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted, after taking into account tax credits, rebates and exemptions, if any. The tax charge as calculated above is compared with 1% of turnover tax, calculated at applicable tax rates under section 113 of the Income Tax Ordinance, 2001, whichever is higher as worked out in the financial statements. The charge for current tax also includes adjustments, where considered necessary, for provision for tax made in previous years arising from amendments made during the year for such years.

#### b) Deferred

Deferred tax is provided using the liability method on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying values for financial reporting purposes.

#### 5. PROPERTY, PLANT AND EQUIPMENT

Opening Net Book Value (NBV) Additions Capital work in progress transfer

Disposals during the period (NBV) / year Depreciation charged during the period / year

Capital work in progress

| ne 30,<br>1012 | Sep. 30, 2011<br>(Audited)                                     |
|----------------|--|
| (Rupees        | in '000)   |
| 89,924         | 683,949  |
| 19,289         | 124,934  |
| 73,229         | 123,281  |
| 82,442         | 932,164  |
| (1,214)        | (2,183)  |
| 37,411)        | (40,057)   |
| 43,817         | 889,924  |
| 646            | 73,229   |
| 44,463         | 963,153  |
|                | (Rupee: 89,924 19,289 73,229 82,442 (1,214) 37,411) 43,817 646 |

Note

| Land Building - Factory Building - Non-factory Plant and machinery Vehicles Computers & accessories Office and other equipment |  |
|--|--|

| Addi   | tions                      | Disposals at book value |                            |  |  |  |  |
|--|----------------------------|-------------------------|----------------------------|--|--|--|--|
| June 30, 2012                                      | Sep. 30, 2011<br>(Audited) | June 30, 2012           | Sep. 30, 2011<br>(Audited) |  |  |  |  |
| (Rupees in '000) ————————————————————————————————— |                            |                         |                            |  |  |  |  |
|  | ( ),                       |                         |                            |  |  |  |  |
| 7,447  | -                          | -                       | -                          |  |  |  |  |
| 1,019  | 2,157                      | -                       | -                          |  |  |  |  |
| -  | 775                        | -                       | -                          |  |  |  |  |
| 276,293  | 230,198                    | -                       | -                          |  |  |  |  |
| 6,839  | 13,160                     | 1,214                   | 2,022                      |  |  |  |  |
| 431  | 1,542                      | -                       | 161                        |  |  |  |  |
| 489  | 383                        | -                       | -                          |  |  |  |  |
| 292,518  | 248,215                    | 1,214                   | 2,183                      |  |  |  |  |
|  |                            |                         |                            |  |  |  |  |

June 30, 2012

6. INTANGIBLE ASSET

Opening Value

Additions during the period / year

Amortization charged during the period / year

#### 7. LONG-TERM INVESTMENT

Unicol Limited (Fully paid ordinary shares of Rs. 10/- each) Dividend received

Share of profit

| 4,767    | 2,200   |
|----------|---------|
|          | 3,300   |
| 4,767    | 5,500   |
| (825)    | (733)   |
| 3,942    | 4,767   |
|          |         |
|          |         |
|          |         |
| 218,903  | 176,077 |
| (10,395) | -       |
| 208,508  | 176,077 |
| 96,211   | 42,826  |
| 304,719  | 218,903 |
|          |         |

(Rupees in '000)

The Company holds 33.33 percent (Sep. 2011: 33.33 percent) interest in Unical Limited, which is a (Un-quoted) public limited company. Share of profit / (loss) arising from the associate has been taken to profit and loss account in accordance with the accounting policy as mentioned in note no.3.6(a) to the annual audited financial statements for the year ended September 30, 2011, while share of Company in the net assets has been determined on the basis of the un-audited financial statements for the period ended June 30, 2012

#### 8. SHARE CAPITAL

#### 8.1 Authorized capital

|     | June 30, 2012    | Sep. 30, 2011  |  | June 30, 2012    | Sep. 30, 2011<br>(Audited) |
|-----|------------------|----------------|--|------------------|----------------------------|
|     | Number of shares |                |  | (Rupees in '000) |                            |
|     | 15,000,000       | 15,000,000     | Ordinary shares of Rs.10/- each                    | 150,000          | 150,000                    |
| 8.2 | Issued subscrib  | ped and paid-u | p capital  |                  |                            |
|     | June 30, 2012    | Sep. 30, 2011  |  |                  |                            |
|     | Number of shares |                |  |                  |                            |
|     | 1,770,000        | 1,770,000      | Issued for cash Issued as fully paid bonus shares: | 17,700           | 17,700                     |
|     | 6,663,215        | 5,257,680      | -Opening balance                                   | 66,632           | 52,577                     |
|     | 1,264,982        | 1,405,535      | -Issued during the year                            | 12,650           | 14,055                     |
|     | 7,928,197        | 6,663,215      |  | 79,282           | 66,632                     |
|     | 9,698,197        | 8,433,215      |  | 96,982           | 84,332                     |

These represent utilized portion of available running finance facilities aggregating to Rs.1,969 million (Sep. 2011: Rs.1,569 million) from various commercial banks. These facilities are secured against registered first pari passu hypothecation charge over various assets of the Company. These facilities are repayable/renewable annually.

#### 10. CONTINGENCIES AND COMMITMENTS

June 30, 2012 Sep. 30, 2011 (Audited)

(Rupees in '000)

7,491 2,983

Letters of credit issued by commercial bank.

**10.1** The status of contingencies and other commitments as at June 30, 2012 is same as reported in the annual financial statements for the year ended September 30, 2011.

#### 11. SEASONAL PRODUCTION

Due to the seasonal availability of sugarcane, the manufacture of sugar is carried out during the period of availability of sugarcane and costs incurred / accrued up to the reporting date have been accounted for. Accordingly, the costs incurred / accrued after the reporting date will be reported in the annual financial statements.

| 12. | TURNOVER-NET  | Period ended       |               | Quarter ended |               |
|-----|---|--------------------|---------------|---------------|---------------|
|     |   | June 30, 2012      | June 30, 2011 | June 30, 2012 | June 30, 2011 |
|     |   | (Rupees in '000) — |               |               |               |
|     | Turnover-net  | 1,421,745          | 2,425,701     | 422,328       | 1,199,860     |
|     | Included herein are local sales net of Federal excise duty and sales tax. |                    |               |               |               |
| 13. | COST OF SALES   |                    |               |               |               |
|     | Opening stock finished goods  | 884,253            | 122,921       | 1,933,115     | 2,040,509     |
|     | Cost of goods manufactured  | 2,003,181          | 3,034,934     | 80,056        | 59,440        |
|     |   | 2,887,434          | 3,157,855     | 2,013,171     | 2,099,949     |
|     | Closing stock finished goods  | (1,651,625)        | (1,123,119)   | (1,651,625)   | (1,123,119)   |
|     |   | 1,235,809          | 2,034,736     | 361,546       | 976,830       |
| 14. | EARNINGS PER SHARE- Basic   |                    |               |               |               |
|     | Profit after taxation (Rs.'000)   | 104,082            | 217,738       | 52,125        | 152,195       |
|     | Weighted average no. of shares  | 9,698,197          | 9,698,197     | 9,698,197     | 9,698,197     |
|     |   |                    | (Re-stated)   |               | (Re-stated)   |
|     | Earnings per share-basic (Rupees.)  | 10.73              | 22.45         | 5.37          | 15.69         |

#### 15. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of related group companies, associated companies, directors, executives and staff retirement funds. The Company in the normal course of business carries out transactions with various related parties. Material transactions with related parties are given below:

|                       |                            | Period ended       |               | Quarter ended |               |
|-----------------------|----------------------------|--------------------|---------------|---------------|---------------|
| Relationship          | Nature of transactions     | June 30, 2012      | June 30, 2011 | June 30, 2012 | June 30, 2011 |
|                       |                            | (Rupees in '000) — |               |               |               |
| Group companies       | Goods purchased            | 913                | 294           | 642           | 102           |
|                       | Services received          | 2,291              | 2,499         | 744           | 770           |
|                       | Sales made                 | 203,650            | 247,410       | 41,942        | 74,415        |
|                       | Dividend received          | 12,532             | 810           |               |               |
|                       | Dividend paid              | 3,695              | 4,618         |               |               |
|                       | Investment made            | -                  | 14,632        | -             | 14,632        |
| Other related parties | Charge for staff provident |                    |               |               |               |
| ·                     | and gratuity funds         | 6,572              | 13,034        | 1,187         | 5,986         |
|                       | Insurance premium          | 1,032              | 1,447         | 257           | 534           |
| Chief Executive       | Remuneration               | 13,610             | 12,435        | 4,589         | 3,185         |
| Directors             | Remuneration               | 18,335             | 16,728        | 6,164         | 6,416         |
| Executives            | Remuneration               | 9,427              | 7,869         | 3,163         | 2,139         |

In addition, certain actual administrative expenses are being shared amongst the group companies. Transactions with related parties are based on the policy that all transactions between the Company and the related parties are carried out at arm's length.

#### 16. DATE OF AUTHORIZATION

These condensed interim financial statements have been authorized for issue on July 26, 2012 by the Board of Directors of the Company.

#### 17. GENERAL

Figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupees, unless otherwise stated.

ASLAM FARUQUE Chief Executive TARIQ FARUQUE
Director